

To: *Chamber Members*

## **Free, High Quality Business Advisory Services for YOU**

*We are pleased to offer you direct access to the business advisors of the*  
**Southeastern Mass Regional Small Business Development Center (MSBDC)**  
*Where “Your Success is Our Business”!*

The MSBDC is a nationally accredited, statewide agency which provides **FREE**, high quality business advisory services, government contracting, and international trade and export assistance to small business entrepreneurs.

Your local MSBDC is located at the NVCC office, 190 Vanderbilt Ave, Norwood, and its staff of professional business advisors are available to help you grow your business profitably.

Working with a wide range of companies in the NVCC area, the MSBDC provides confidential and comprehensive advisory services which focus on helping you to grow your business with strategic, marketing and operational analysis as well as financing and loan assistance. The MSBDC also provides training programs throughout Southeastern MA.

“The MSBDC is a uniquely effective advisor to small businesses, in part due to its extensive access and connections to resources from our funding partners: the US Small Business Administration, the MA Department of Business & Technology, and higher educational institutions including UMASS, Clark University and Salem State College” said Melinda Ailes, Regional Director. “We work with our clients to develop innovative solutions to meet their needs, while at the same time working to grow the local economy”.

Here in Massachusetts the MSBDC provided assistance to over 7000 clients in FY07. Our clients secured over \$56 MM in loans and created or retained approximately 1,000 jobs. In the aggregate, our clients secured over \$131MM in federal procurement contracts in FY07 and over \$160MM in export sales in 2006.

The MSBDC welcomes the opportunity to work with all small businesses, from start-up to growing and challenged. Please call the chamber office at 781-769-1126 or give the MSBDC a call at 508-673-9783. And visit the web site at [www.MSBDC.org/semass](http://www.MSBDC.org/semass) for more information about YOUR MSBDC.

